

Company Profile



law | tax | finance

international

the right **course**

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ABOUT US



BMV is a firm that combines the expertise of professionals in the legal, tax, and HR consulting fields to offer specialized services to companies.

We are committed to delivering high-quality services and innovative solutions that help our clients achieve their goals and thrive in today's competitive business environment.

With offices in **Italy and Switzerland**, and an established **international network**, we have built a structured organization based on professionalism and experience at a national and international level.

This allows us to create specialised global consultancy services that are personalised and strategic, and to promptly react to all situations with the utmost preparedness, focusing on every detail, foreseeing the unexpected, and managing all aspects in the best way possible.

BOARD



Maura Magni
President and
Senior Managing
Partner



Fabio Marazzi
Global Managing
Partner



Vittoria Metteo
Partner



Ugo Patroni Griffi
Partner



Vera Stigliano
Partner



Domenico Bordieri
Partner



Elisabetta Zanella
Partner

We believe in a future in which people and organisations can help make a better world. **But the future that awaits us must be built today.**

In the face of uncertainty and unpredictability reaching increasingly global dimensions, **only those companies that are able to protect and preserve their values, driven by a capacity for innovation, will truly be able to excel and leave a decisive mark on the world.**

But they need a guide who can lead, advise and accompany them on this journey through complexity, **transforming uncertainty into opportunity and setting the right course towards their success.**

We work alongside organisations who intend to reach ambitious goals, offering specialized and integrated expertise.

Guided by the **fundamental values of trust, honesty and enthusiasm**, we wish to accompany them during their process of growth and development, **providing the best possible solutions for protecting, safeguarding and nurturing their business activities.**

We do this by offering global, **personalised and strategic specialist consultancy, applying a holistic, pragmatic and interdisciplinary approach**, tackling each situation promptly with the highest levels of preparation and flexibility, anticipating the unpredictable factors that can lie behind every nuance.

**Working together,
we can chart the right course for your future.**



VISION AND MISSION



WHAT WE DO



We aim to be a first-rate partner for businesses looking to achieve ambitious goals, providing them services in the following fields: Law, Tax & HR Consulting.

Companies looking to operate successfully in local and international markets need to take into consideration the legal, fiscal, and contractual aspects. They need to be able to manage risk factors, set out a winning business strategy and maintain it over time, modifying it if necessary, in order to adapt it to the situation or to take advantage of unexpected opportunities.

STRENGTHS



Experienced Professionals

Professionals with multi-disciplinary experience, who can guarantee efficient and attentive services for all situations.



Competences

Diversified expertise in legal, tax, labor law, and internationalization processes enables the creation of high value-added consulting services.



Customer Care

Whatever the structure, size and nationality of the company, we can respond to the specific demands of every client with prompt, tangible and tailor-made solutions.



Global Connections

Thanks to our presence in the main global locations, and to the network of collaborators in Italy and abroad, we can guarantee our clients services of excellence.

SECTORS



Sectors we serve



GENERAL INDUSTRIAL



BANKING & FINANCE



FINTECH & LEGALTECH



ENERGY & MULTIUTILITY



BIOTECH & HEALTHCARE



COMMERCIAL REAL ESTATE

BMV provides companies with specialised and **integrated competences** in the following areas

- ◆ INTERNATIONAL TRADE AND INVESTMENT LAW
- ◆ NATIONAL AND INTERNATIONAL BUSINESS CONTRACTING
- ◆ COMPETITION LAW
- ◆ CORPORATE
- ◆ ADMINISTRATIVE LAW
- ◆ CORPORATE LAW
- ◆ CORPORATE CRIMINAL LAW: DPR 231, ENVIRONMENTAL LAW, ANTI-CORRUPTION
- ◆ CIVIL LAW
- ◆ NEW TECHNOLOGIES LAW
- ◆ PHARMACEUTICAL AND BIOTECHNOLOGY LAW
- ◆ PRIVACY AND INTERNET LAW
- ◆ LABOR CONSULTING
- ◆ FISCAL
- ◆ ASSET PROTECTION AND TRUSTS
- ◆ SHIPPING AND TRANSPORT LAW
- ◆ INTERNATIONAL COOPERATION LAW
- ◆ ESG AND GENDER EQUALITY



BUSINESS AREAS



PEOPLE



BMV is first and foremost a team of professionals from 12 countries distributed around the world. Cross-sector experience, multidisciplinary competence and high specialisation that create a dynamic firm in constant expansion, with in-depth knowledge of the markets and subjects in question.



Founding Partners



Law & Tax



HR Consulting



Institutional Relations



Scientific Committee



Senior Advisors



External Relations & Social Media



Staff

WORLDWIDE

BMV has developed a network of strategic partners located in various countries around the world to offer its clients unique know-how thanks to its direct presence in each country.

- ◆ UNITED STATES
- ◆ ISRAEL
- ◆ INDIA
- ◆ SOUTH AFRICA
- ◆ CHINA
- ◆ THE UNITED ARAB EMIRATES
- ◆ THE UNITED KINGDOM
- ◆ FRANCE
- ◆ ROMANIA
- ◆ TURKEY
- ◆ GEORGIA
- ◆ ALBANIA
- ◆ BRAZIL

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UNITED STATES



We support companies at every stage of their **international expansion into the United States.**

- ◆ Identify the best strategy for market entry and positioning
- ◆ Evaluation of potential local partners
- ◆ Preparation and negotiation of commercial, distribution and/or partnership agreements
- ◆ Assistance on visa applications

We have developed a collaboration relationship with **Reed Smith**, one of the top law firms in the United States. Thanks to their **extensive industry knowledge and local market expertise** we can anticipate and respond to the needs of our clients.

ISRAEL & INDIA



Israel and India are popular destinations for foreign investors due to their rising global competitiveness, skillful talent pool, booming economy, and low-cost services.

BMV works in collaboration with **RRG & ASSOCIATES** in India and **Ramot & Co. Law Offices** in Israel, two leading law firms to support the growth and development of companies in these two markets.



CONTACTS



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